

2025 PREFERRED CRUISE COMMISSION STRUCTURE



| PREFERRED CRUISE SUPPLIERS                                                                                                                                                                                                                                                                                                                                                                                              | COMMISSION                            | PHONE                      | REP NAME         | REP EMAIL                                                                              | REP PHONE      |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|----------------------------|------------------|----------------------------------------------------------------------------------------|----------------|
| Abercrombie & Kent Cruises                                                                                                                                                                                                                                                                                                                                                                                              | 12%                                   | 800-323-7308 x3800         | Signature        |                                                                                        |                |
| AmaWaterways<br>Cruises (Europe, Mekong, Colombia, Egypt + Cairo Extension) (excluding intra Africa/Asia/Egypt air)<br>Cruisetours (Africa) (excluding intra Africa air)<br>Pre/Post Land Programs (Europe, Mekong, Egypt)<br>Additional Hotel Nights, Custom Arrangements, & Travel Protection Plans // Air<br>Golf Package and Vow Renewal Programs, Additional Revenue accepted and booked via our Plusgrade Program | 18%<br>15%<br>12%<br>10% // 5%<br>10% | 800-626-0126               | Darlene Mongoven | <a href="mailto:darlenemongoven@amawaterways.com">darlenemongoven@amawaterways.com</a> | 818-312-2525   |
| American Cruise Lines                                                                                                                                                                                                                                                                                                                                                                                                   | 17%                                   | 800-814-6880               | Anna Gsell       |                                                                                        | 475-201-8945   |
| Aqua Expeditions                                                                                                                                                                                                                                                                                                                                                                                                        | 12%                                   | 844-819-7964               | Patrick Collins  | <a href="mailto:pcollins@aquaxpeditions.com">pcollins@aquaxpeditions.com</a>           | 613-912-7939   |
| Australis (Direct Reservations Only)                                                                                                                                                                                                                                                                                                                                                                                    | 12%                                   | 1-855-728-2466             | Signature        |                                                                                        |                |
| Avalon Waterways // Based off of 2024 sales, or, current year traveled sales. Avalon will do a quarterly review for each member, and commission adjustments will be made, based on traveled passengers.<br>0-31 Passengers<br>32+ Passengers                                                                                                                                                                            | 17%<br>18%                            | 800-221-0090               | Matt Spillner    | <a href="mailto:mspillner@globusfamily.com">mspillner@globusfamily.com</a>             | 651-421-0179   |
| Azamara Club Cruises                                                                                                                                                                                                                                                                                                                                                                                                    | 14%                                   | 1-855-292-6272             | Katy Cannizzaro  | <a href="mailto:kcannizzaro@azamara.com">kcannizzaro@azamara.com</a>                   | (312) 826-1130 |
| Carnival Cruise Lines                                                                                                                                                                                                                                                                                                                                                                                                   | 12%                                   | 800-327-9501               | Tom Panici       | <a href="mailto:TPanici@Carnival.com">TPanici@Carnival.com</a>                         | (708) 386-7447 |
| Celebrity Cruises                                                                                                                                                                                                                                                                                                                                                                                                       | 16%                                   | 800-437-3111               | Allycia Auxier   | <a href="mailto:aauxier@celebrity.com">aauxier@celebrity.com</a>                       | (612) 499-4234 |
| Crystal <i>2025 commission rates not posted yet as of 5.14.24</i>                                                                                                                                                                                                                                                                                                                                                       | 13%                                   | 800-446-6620               | Signature        |                                                                                        |                |
| Cunard Line                                                                                                                                                                                                                                                                                                                                                                                                             | 12%                                   | 800-528-6273; 800-728-6273 | Angela Larson    | <a href="mailto:AnLarson@princesscruises.com">AnLarson@princesscruises.com</a>         | (651)260-5729  |
| Disney Cruise Line                                                                                                                                                                                                                                                                                                                                                                                                      | 10%                                   | 800-511-1333               | Frank Westpfahl  | <a href="mailto:frank.r.westpfahl@disney.com">frank.r.westpfahl@disney.com</a>         | 612-208-6118   |
| Exlpora Journeys<br>Add-ons: Air, Hotels, Transfers // Destination Experiences                                                                                                                                                                                                                                                                                                                                          | 18%<br>5% // 0%                       | 833-697-0648               | Mary Gallo       | <a href="mailto:mary.gallo@explorajourneys.com">mary.gallo@explorajourneys.com</a>     | (773) 793-3528 |
| Holland America Line<br>Pre/Post Hotel Packages                                                                                                                                                                                                                                                                                                                                                                         | 14%<br>5%                             | 877-932-4259               | Scott Newcomb    | <a href="mailto:snewcomb@hollandamerica.com">snewcomb@hollandamerica.com</a>           |                |
| Hurtigruten<br>Port-to-Port Bookings (voyage 5 days or less)<br>Airfare/Hotel/Transfers/Pre-bookable Shore Excursions                                                                                                                                                                                                                                                                                                   | 16%<br>10%<br>5%                      | 866-280-0642               | John Milbrath    | <a href="mailto:glenn.eastwood@hurtigruten.com">glenn.eastwood@hurtigruten.com</a>     | (917) 674-3198 |
| HX<br>All new HX bookings, effective January 1, 2025<br>Airfare/Hotel/Transfers/Pre-bookable Shore Excursions                                                                                                                                                                                                                                                                                                           | 16%<br>5%                             | 888-884-1030               | Signature        | ?                                                                                      | ?              |

|                                                                                                                                                                                                                                     |                           |                       |                    |                                                                                                                         |               |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------|--------------------|-------------------------------------------------------------------------------------------------------------------------|---------------|
| Lindblad Expeditions<br>Optional Items (Insurance, pre/post extensions, etc.)                                                                                                                                                       | 12% Net Cabin Fare<br>10% | 833-699-2471          | Darrell Wyatt      | <a href="mailto:darrellw@expeditions.com">darrellw@expeditions.com</a>                                                  | 312-330-0048  |
| Norwegian Cruise Line <i>2025 commission rates not posted yet as of 5.15.25</i>                                                                                                                                                     | 15%                       | 800-327-7030          | Samantha Ermold    | <a href="mailto:sermold@ncl.com">sermold@ncl.com</a>                                                                    | 314-372-5023  |
| Oceania Cruises <i>2025 commission rates not posted yet as of 5.15.25</i><br>Pre/Post Land Packages, Travel Insurance<br>Prepaid Transfers                                                                                          | 16%<br>10%<br>5%          | 800-531-5658          | Dana Dubart        | <a href="mailto:DDubart@OceaniaCruises.com">DDubart@OceaniaCruises.com</a>                                              | 305-281-9734  |
| Paul Gauguin Cruises<br>Pre/Post Land Packages, Travel Insurance                                                                                                                                                                    | 13%<br>10%                | 800-848-6172          | Bob Meissler       | <a href="mailto:rmiessler@ponant.com">rmiessler@ponant.com</a>                                                          |               |
| Ponant Cruises                                                                                                                                                                                                                      | 13%                       | 888-400-1082          | Bob Meissler       | <a href="mailto:rmiessler@ponant.com">rmiessler@ponant.com</a>                                                          |               |
| Princess Cruises                                                                                                                                                                                                                    | 15%                       | 800-421-1700          | Angela Larson      | <a href="mailto:AnLarson@princesscruises.com">AnLarson@princesscruises.com</a>                                          | (651)260-5729 |
| Quark Expeditions <i>2025 commission rates not posted yet as of 5.15.25</i><br>Adventure Options/Multiday pkgs w accom + sightsee/Airport Transf. in BA<br>**Insurance, pre/post/hotel and transfer packaged are non-commissionable | 14%<br>10%                | 888-332-0008          | Signature          |                                                                                                                         |               |
| Regent Seven Seas Cruises <i>2025 commission rates not posted yet as of 5.15.25</i><br>Pre/Post Land Programs, Select pre-bookable shore excursions<br>Insurance                                                                    | 15%<br>5%<br>10%          | 800-285-1835          | Jodi Murphy        | <a href="mailto:jmurphy@rssc.com">jmurphy@rssc.com</a>                                                                  | 954-940-7313  |
| Royal Caribbean International                                                                                                                                                                                                       | 14%                       | 800-327-6700          | Jerra Nagy         | <a href="mailto:jnagy@rccl.com">jnagy@rccl.com</a> / <a href="mailto:jerransupport@rccl.com">jerransupport@rccl.com</a> | 612.462.2468  |
| Sea Cloud Cruises<br>Shore Excursions, Insurance                                                                                                                                                                                    | 17%<br>5%                 | 888-732-2568          |                    |                                                                                                                         |               |
| Seabourn<br>Cruise Fares/Insurance<br>Journey Packages<br>Hotel Packages (including pre/post hotel), commissionable tour modifications                                                                                              | 10%<br>14%<br>5%          | 800-929-9595, press 1 | Jill Forde-Weed    | <a href="mailto:JFordeweed@Seabourn.com">JFordeweed@Seabourn.com</a>                                                    | 936-217-5687  |
| SeaDream Yacht Club                                                                                                                                                                                                                 | 12%                       | 800-707-4911          | Ana Schuetz        | <a href="mailto:aschuetz@seadream.com">aschuetz@seadream.com</a>                                                        | 224-558-4573  |
| Shore Excursions Group, LLC and TourSales.com <i>2025 commission rates not posted yet as of 5.15.25</i>                                                                                                                             | 12% base                  | 866-999-6590(SEG)     | Signature          |                                                                                                                         |               |
| Silversea Cruises<br>Bonus Commission for Expedition Voyages/New to Silversea Bookings/Second Sailing with Silversea Bookings                                                                                                       | 15% base<br>1%            | 877-382-7094          | Maggie Moran Holyn | <a href="mailto:maggiem@silversea.com">maggiem@silversea.com</a>                                                        | 630-965-1495  |
| Star Clippers <i>2025 commission rates not posted yet as of 5.15.25</i><br><br>Not commissionable: Air add-ons, included air & shore excursions, port fees, gratuities, pre/post hotel offers & reduced rate bookings               | 15% Net Cruise Fare       | 800-442-0551          | Candice Middleton  | <a href="mailto:Candice.Middleton@StarClippers.com">Candice.Middleton@StarClippers.com</a>                              | 786-858-4870  |
| Tauck (Cruise Division)<br>Tour/Cruise & Pre/Post Hotel Accommodations<br>Air Services                                                                                                                                              | 11%<br>5%                 | 800-788-7885          | Scott Peters       | <a href="mailto:SPeters@tauck.com">SPeters@tauck.com</a>                                                                | 530 588 1383  |

|                                                                                                                                                                                                                                                                                              |                                                                   |                            |                  |                                                                                                                        |                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|----------------------------|------------------|------------------------------------------------------------------------------------------------------------------------|------------------|
| <b>The Moorings</b><br>Bareboat, Crewed charters                                                                                                                                                                                                                                             | <b>13%</b>                                                        | 727-800-4755               | Signature        |                                                                                                                        |                  |
| <b>The Ritz-Carlton Yacht Collection</b>                                                                                                                                                                                                                                                     | <b>12%</b>                                                        | (833) 716-7499             | Richard Whitaker | <a href="mailto:Richard.Whitaker@ritz-carltonyachtcollection.com">Richard.Whitaker@ritz-carltonyachtcollection.com</a> | 1 (806) 437-6424 |
| <b>Un-Cruise Adventures</b><br>Full-fare UnCruise owned vessels to Alaska, Hawaii, Mexico’s Sea of Cortez and Costa Rica for groups, charters, and individual bookings<br>Galápagos or non-UnCruise vessels, pre- and post-cruise land packages and overnight hotels booked through UnCruise | <b>12%</b><br><b>10%</b>                                          | 888-862-8881; 206-284-0300 | Signature        |                                                                                                                        |                  |
| <b>Uniworld Boutique River Cruises</b><br>Cruise/Land (when land is included in cruise pricing)<br>Land Components, Travel Insurance                                                                                                                                                         | <b>18%</b><br><b>10%</b>                                          | 818-382-7820               | Toni Dockery     | <a href="mailto:toni.dockery@uniworld.com">toni.dockery@uniworld.com</a>                                               | 908.645.4000     |
| <b>Viking Cruises</b><br>River Cruise Fare<br>Ocean / Expedition / Mississippi Cruise Fare<br>Land on Cruises<br>Air (full brochure rate airfare & buss. class upgrade fares)<br>Travel Insurance                                                                                            | <b>16%</b><br><b>15%</b><br><b>12%</b><br><b>5%</b><br><b>10%</b> | 1-877-523-0530             | Rebecca Aiken    | <a href="mailto:rebecca.aiken@viking.com">rebecca.aiken@viking.com</a>                                                 | 612-978-8528     |
| <b>Virgin Voyages</b><br>Voyage Fare<br>Pre-Voyage Sales                                                                                                                                                                                                                                     | <b>16%</b><br><b>10%</b>                                          | 1-800-430-5308             | Cindy Kaul       | <a href="mailto:cindy.kaul@virginvoyages.com">cindy.kaul@virginvoyages.com</a>                                         | 800-430-5308     |
| <b>Windstar Cruises</b><br>Paid Hotel Packages<br>Travel Insurance, Commissionable Theme Cruise Packages<br>Prepaid Beverage Packages, Internet Usage Plans                                                                                                                                  | <b>15%</b><br><b>5%</b><br><b>10%</b><br><b>10%</b>               | 800-258-7245               | Steve Furlong    | <a href="mailto:steve.furlong@windstarcruises.com">steve.furlong@windstarcruises.com</a>                               |                  |